



FIRST TRUST INDEPENDENT FINANCIAL ADVISERS MOVES TO INTELLIFLO

6 June 2007

First Trust Independent Financial Advisers Ltd., a subsidiary of AIB Group (UK) p.l.c., has chosen Intelligent Office from IntelliFlo to provide front and back office technology for its team of advisers located throughout the UK. Intelligent Office, a totally web-based solution, will be implemented across the organisation as a replacement for their existing back office solution.

Intelligent Office, which already has over 4,600 users, is fully scaleable meaning that it can be used by any size of organisation from a one-man band to a multi-national company, and organisations can easily add more users.

Joey Devlin, Area Sales Manager, First Trust Independent Financial Advisers Ltd, commented, "Intelligent Office provides us with a new, up-to-date technology system that helps us provide an efficient, seamless service to our customers and further improves our internal processes. The system integrates fully with our working processes. A web-based solution was key as it ensures that client data is secure. Also for the first time, our advisers in Northern Ireland and Great Britain will have real time access to the vital information they need"

Nick Eatock, Chief Executive Officer of IntelliFlo added, "It is great news that Intelligent Office has been selected by First Trust Independent Financial Advisers Ltd. Intelligent Office is flexible and always up to date so it is ideally suited for businesses where the level of service to clients is important. Equally important is the proven ability of the solution now to meet the robust needs of large scale corporations, banks and building societies."

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Editors' notes

IntelliFlo has been providing Information Technology services to companies large and small since its formation in 1997. Its team of dedicated IT and business professionals have collective expertise across many different markets and are highly skilled in a whole host of technologies. They have proven experience in delivering effective solutions meeting a wide range of business needs. In the last year IntelliFlo has made over 800 major enhancements to Intelligent Office and continues to deliver further enhancements to the product at a rapid rate.

Nick Eatock founded the original IntelliFlo business in 1997 and has built the company into a leading software provider to the financial services market. Nick also spearheaded the MBO of the company in 2004 enabling IntelliFlo to move to its next stage as an extremely well-funded operation providing strong enterprise technology with an impressive and growing client base.

First Trust Independent Financial Advisers Ltd. has an IFA presence in every one of First Trust Bank's 57 locations. First Trust IFA Ltd. also incorporates Allied Irish Banks Independent Financial Services in Great Britain covering all Allied Irish Bank (GB) branches.

The company is able to offer clients of First Trust Bank and Allied Irish Bank (GB), and non-bank clients, a fully independent financial advisory service. It regularly appears in the Top 100 Financial Advisory Firms in the UK, according to the Financial Times.