

FAO: News Editors



Monday, 21 September 2009

INTELLIFLO IN BRITAIN'S TOP-40 FASTEST-GROWING PRIVATE TECHNOLOGY COMPANIES

Leading financial services software provider, IntelliFlo is delighted to announce that it has been named as one of Britain's fastest-growing technology companies in the latest Sunday Times Microsoft Tech Track 100 list.

IntelliFlo was placed 39th out of 100 privately-owned technology, media and telecoms (TMT) companies. The annual league table – published on Sunday 20 September for the ninth-year running – looks at companies with the fastest-growing sales.

IntelliFlo's user base has increased from 26 in 2004, when the company was launched, to over 6,000 in 2009. Sales have grown 66 per cent a year from an annualised £1.1 million in 2005 to £5.25 million in 2008.

IntelliFlo Chief Executive, Nick Eatock commented, "We're absolutely delighted to appear in the Sunday Times Microsoft Tech Track 100 list - especially entering for the first time at number 39. IntelliFlo has had a fantastic year with growing numbers of sales and users. This has been due to a number of high profile new clients and the successful launch of the integrated mortgage sourcing functionality in June which has opened up our offering to a new set of independent financial advisers. We continuously strive to maintain our position as the most innovative and customer-focused solution provider in the intermediary market, making over 1,000 enhancements to our solution each year ensuring Intelligent Office's robust functionality delivers real business benefits. With continued success and support from our clients, we look forward to moving up the list next year!"

- Ends -

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Editor's notes

IntelliFlo (www.intelliflo.com) has been providing Information Technology services to financial services companies, both large and small since its formation in 2004. Its team of dedicated IT and business professionals have expertise across many different markets and technologies, with proven experience delivering effective solutions to a wide range of business needs. In the last year alone IntelliFlo has made over 1,000 major enhancements to Intelligent Office and continues to deliver further improvements at a rapid rate. Intelligent Office is the fastest growing solution in the marketplace with over 6,000 users.

IntelliFlo won the "Best Technology Software Provider" award in the Professional Adviser Awards 2007 and was Highly Commended in 2009. IntelliFlo also won the "Most Enterprising Company' Award" in the Annual UK Business Achievement Awards 2008.