



Certified Partner Programme: Skandia



skandia

Skandia has teamed up with IntelliFlo, the fastest growing front and back office system provider

In continued support of advisers and their business development, Skandia has become the first platform provider to have a team of IntelliFlo accredited trainers.

Skandia has teamed up with IntelliFlo, the fastest growing front and back office system provider, to ensure that Skandia's specialist sales support team are able to provide advice and guidance when helping advisers who already use Intelligent Office, IntelliFlo's front and back office systems, together with the Skandia platform.

Nine members of the Skandia's e-business specialist support team gained accredited associate status. This will enable them to help financial advisers maximise the benefits that can be gained from the integration between Intelligent Office and the Skandia platform. This includes streamlining the processes for accessing portfolio valuation reports, commission statements and general policy details and transferring this information into their back office.

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Dave Chessel,
Sales Director

“A good portion of advisers using the Skandia platform also use IntelliFlo’s Intelligent Office system”

Dave Chessell, sales director at Skandia commented:

“A good portion of advisers using the Skandia platform also use IntelliFlo’s Intelligent Office system. To help these advisers maximise their investment in and use of both services we have teamed up with IntelliFlo to enable our specialist support team to become accredited IntelliFlo trainers so that they are able to help advisers who are using the front- and back-office system in conjunction with the Skandia platform. We are continually looking for ways in which we can best work with advisers and this training simply adds another string to our bow.”

Kieran McGee, Product Manager of IntelliFlo commented:-

“We are delighted that Skandia have recognised the value of our Certified Partner scheme and become the first Product Provider to achieve that status. Together we will be working closely to deliver further benefits to users of our joint offerings. We both feel that this relationship will strengthen the services that we offer and result in a compelling solution for advisers. We have been particularly impressed with the strength of Skandia’s e-business team and their recognition of our leading status in the marketplace.”

Can we help you? T: 0845 230 3700